LEVERX GROUP

LeverX   emerline

INNOVATE TODAY
TO LEAD TOMORROW

LeverX Group

Press kit 2022

" NICE TO MEET YOU!

Victor Lozinski
Founder & CEO

Evgeniy Panyavin
CEO LeverX Group

For over 19 years, we've been helping our clients leverage investments in SAP and non-SAP solutions and services. We accompany businesses on their digital transformation journey and see our mission in providing innovations to businesses today to lead tomorrow.

For the past 12 years, we've managed to achieve revenue growth - from $4m to over $70m. Analyzing our results, competencies,and the number of satisfied clients, we can say that we are on the right way. All our achievements and ambitious objectives are based on well-informed decisions, consistent execution, hard work, and, of course, a little bit of good luck.

Today LeverX Group is a global company that operates in North America, Asia, and Europe. Our team is staffed with almost 1,500 experienced and highly motivated IT experts. We continue to expand our international presence by opening offices in other countries in the EU and Asia to grow our team to several thousand LeverX Group employees in a few years. Our goal is to apply our strong expertise in business process automation and digitalization to build scalable IT solutions that meet our clients' needs. Over 500+ projects delivered for 1,500+ happy clients worldwide is the best proof that we're moving the right way. We are ready to bring digitalization to your enterprise and make your business stand out.

A Few Facts About LeverX Group

800+
clients

1,500+
employees

950+
successful projects

19
years of close collaboration with SAP

14 offices

10 countries

aws partner network
Select Consulting Partner

SAP Gold Partner

member of the SAP AppHausNetwork

ISO 9001
LL-C (Certification)

ISO 27001
LL-C (Certification)

ISO 55001
LL-C (Certification)

LEVERX GROUP

LeverX

Helping Companies Leverage Investments in SAP Solutions

SAP Global Strategic Supplier

emerline

Operates as a part of LeverX Group and provides full software development services for startups and established companies in both consumer and enterprise areas

Our Identic

LEVERX GROUP

LeverX   emer||ine

Roboto Condensed Bold

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DOWNLOAD LOGOS

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Our Story

We started over 19 years ago as a company specializing in SAP solution implementation and customization. LeverX Group unites two teams: LeverX and Emerline. Our primary mission is to deliver full-cycle technology consulting, development, and implementation services to businesses for their successful business transformation. LeverX's deep expertise is based on successful cooperation with SAP as a Preferred Vendor since 2004.

Talent acquisition topics become a key focus for being closer to existing customers and assisting new ones in solving their business issues and applying technologies. We run several initiatives to attract new team members and keep our current team in:

- set up the collaboration with local universities
- organize events and meetups
- equip our offices to organize comfortable and efficient working process

As our first and foremost aim is to increase the number of clients, the natural migration of employees between the offices is a necessity. Still, this tendency is dictated by business needs, like close proximity to clients, rather than relocation trends.

LeverX Group works with companies and organizations to address the complex challenges of today's business world. Each of our partners is an experienced, innovative, and proven leader in their respective fields: CIDEON, SAP, Verisk 3K, SAP NS2, JTSi, Seal Systems, Echelon Solution Group, QMS, DSC.

Our Strengths

- SAP Value Prototyping
- SAP IT
- SAP Technology & Innovation
- SAP Labs
- SAP Custom Development (IBSO)
- SAP Standard Development
- SAP Consulting (DBS)
- SAP Solution Experience

LeverX works with customers **as an SAP-Contractor under a strict NDA**. Our partners are SAP SE, SAP Global Marketing, SAP Labs, SAP Germany, SAP Nordic, SAP Switzerland, SAP America, SAP Canada, SAP Mexico, SAP CIS, SAP India, SAP Japan. We have multiple projects **all over the world**.

500+	8 months	13
SAP Customers	average project length	average team size

Our Solutions and Services

Being a full-cycle software development company, we cover the whole product creation process, starting from its conceptualization to delivering an end-to-end solution.

We offer solutions that can completely cover the needs of modern businesses in automation and facilitation of their operations, minimization of ecological footprint, reduction of costs, and improved ROI.

- Application Services
- Digital Transformation Services
- Offshore Development Center
- Infrastructure Services
- Security Services
- IT Consulting

- Intelligent Enterprise and Finances
- Product Lifecycle Management
- Digital Supply Chain
- Asset Management
- Marketing and Sales
- Spend Management
- HR
- Business Intelligence
- Sustainability solutions

Our Services Portfolio

LeverX offers a range of services backed up by years of extensive experience with successful project deliveries.
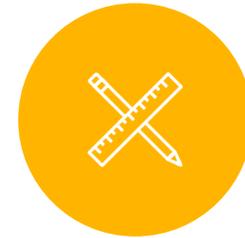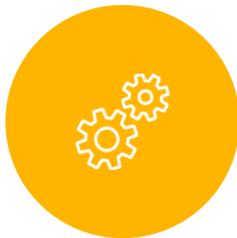
SAP Software Development
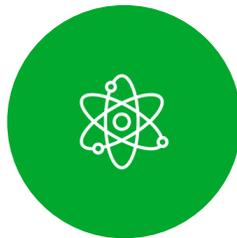
Mobile and Web Application Development
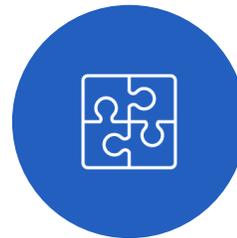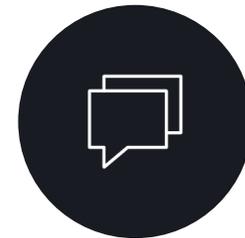
Integration and Interfaces

UI/UX Design

Implementation & Rollout Projects

Innovation Technology Adoption

Application Management Services

Functional Consulting

Our Awards

Some of Our Completed Projects

Take a look at our recently delivered products
that can give you a taste of how your business will benefit
from our solutions.

SEE ALL CASES

JBS

Headquarters: São Paulo, Brazil
Industry: Food processing
Products and services: Food & Beverages
Employees: 250,000+
Website: **jbsfoodsgroup.com**

Information about the Customer:

JBS is a food processing company. One of the world's leading protein processors with more than 250,000+ team members worldwide, more than 300 production units, and export customers in more than 150 countries.

JBS is the largest global producer of beef, chicken, and leather products.

Project Details

Problem

The process used for requesting new materials in SAP was disconnected from SAP, putting an unnecessary burden on Master Data Management in vetting requests.

Solution

- The LeverX team addressed the business problem by designing a solution using the LeverX Integrated Process Solution (IPS), and BOMS and Material Master Allocation Extension (BMAX) solutions together to automate their process workflows.

- BMAX executes the Material Master creation and extension process. Utilize defined rules per the Master data governance guidelines. Material Master rules groups allow for the proper flow and creates/extends the build of the material master.

- BMAX Rules: 125 BMAX rules were created

- BMAX Groups: 3 rules groups were defined to enable the rules to populate the Material Master

- BMAX Populated: The IPS process and BMAX rules populated/extended the data for 18 Material Master views

Arthrex

Headquarters: Naples, Florida
Industry: Medical Equipment Manufacturing
Products and services: Medical devices
Employees: 4,600+
Website: arthrex.com

Information about the Customer:

Arthrex a global medical device company and leader in new product development and medical education in orthopedics. With a corporate mission of Helping Surgeons Treat Their Patients Better™, Arthrex has pioneered the field of arthroscopy and developed more than 2,000 innovative products and surgical procedures each year to advance minimally invasive orthopedics worldwide.

Project Details _ 🗗 ✕

Problem

The company moved from a legacy PLM solution into SAP PLM. LeverX's Integrated Process Solution (IPS) helped them easily migrate & rebuild their processes & deploy these inside SAP with the help of IPS model the workflow.

Solution

IPS has reduced the time of managing product development changes and workflow in the same system from weeks to hours. In SAP, the PLM processes are now controlled and integrated with the downstream processes, which is extremely important for manufacturing since this medical device company has various manufacturing sites across the world. They are no longer limited to scattered systems with uncontrolled data & are now running fully integrated within SAP, with PLM part of the ERP process.

Enable Injections

Headquarters: Naples, Florida
Industry: Pharma industry
Products and services: Medical devices
Website: **enableinjections.com**

Information about the Customer:

Enable Injections develops and manufactures discreet body-worn delivery devices that allow patients to self-administer high-volume and/or high-viscosity therapeutics.

The Enable enFuse™ provides a comfortable infusion experience allowing the patient to continue with regular daily activities. Enable operates in an environment that needs the ability to scale quickly, is highly regulated, and focuses mainly on the B2B Pharma industry.

Enable employs contract manufacturing to flex its production capacity from 30-50k units to 3M.

Project Details

Problem

From the early days through 2017, they relied on QuickBooks. The company continued to grow rapidly as it tried to secure pharmaceutical customers. They continued to be challenged by their customers on how they will scale and use best practices with manual processes. In addition, the company was challenged by many of the functional departments having a silo approach, creating communication delays and barriers to real-time information. The time and resources it would take to stay compliant in a highly regulated environment using paper processes were time-consuming.

Solution

LeverX and Enable Injections knew that the company needed scalability and Life Science Best Practices, which would not be supported by a mid-market ERP system. After doing the discovery phase with LeverX Group, it became obvious that SAP S/4HANA was the only right choice.

Enable chose SAP because 80-90% of pharma companies also use SAP and it is the most integrated of major ERPs. The company turned to LeverX Group to assist them with their SAP implementation, PLM, and CAD integration into SolidWorks and ECTR based on our extensive experience. LeverX has helped with other modules by offering great suggestions.

Since 2018, LeverX and Enable Injections have been partners. LeverX went way beyond PLM and became a true partner to provide holistic advice on how to enhance and streamline the entire system. Over the last 4 years, we have implemented PLM, ECTR, IPS, and DCO for Enable Injections

Hyundai Autoever

Headquarters: Seoul, South Korea
Industry: Automotive
Products and services: vehicles and commercial trucks, parts
Employees: 105,000
Website: **hyundai.com**

Information about the Customer:

Hyundai operates the world's largest integrated automobile manufacturing facility in Ulsan, South Korea, which has an annual production capacity of 1.6 million units. The company employs about 75,000 people worldwide. Hyundai vehicles are sold in 193 countries through some 5,000 dealerships and showrooms.

Project Details ─ ⬓ ✕

Implementation of SAP ERP, SAP for Automotive, and SAP Dealer Portal (Moscow trade company)

- Master data management
- Procure-to-pay
- Inventory management
- Vehicles and parts transportation
- Order-to-cash
- Financial accounting
- Assets management
- Russian accounting
- Local tax accounting according to the Russian legislation
- Dealer portal
- Marketing processes
- Integration with assembly plants in Russia
- Integration with dealership
- Reporting

Products and Services:

- SAP ERP ECC 6.0, SAP for Automotive (Vehicle Management System)

UzAuto Motors
(General Motors Uzbekistan)

Headquarters: Tashkent, Uzbekistan (Middle Asia)
Industry: Automotive
Products and services: spare parts, vehicles, and dealers
Employees: 18 000
Website: **uzavtosanoat.uz**

Information about the Customer:

UzAuto Motors is a unique producer of total spectrum of light vehicles and commercial trucks on the territory of Central Asia. More than 85 enterprises are members of the UzAuto Group, also partnering with more than 200 foreign enterprises and organizations.

Project Details — ⬓ ✕

Implementation SAP S/4HANA

- Procurement-to-pay
- Order-to-cash
- Customer relationship and loyalty, segmentation and marketing
- Production planning and optimization
- Kanban processes
- Integration with assembly lanes
- Sales and financial planning
- Warehouse management
- Transportation management
- Financial accounting
- Product costing and controlling
- Tax accounting according to the Uzbekistan legislation
- Human resources
- Integration with GM legacy systems

Products and Services:

- SAP S/4HANA 1809, SAP for Automotive
- SAP BW4HANA, SAP BPC for BW4HANA
- SAP EWM
- SAP MII
- SAP CRM, Hybris Marketing
- OpenText

Tenneco Automotive

Headquarters: Lake Forest, Illinois, United States
Industry: Automotive
Products and services: ride control, emissions control, and elastomers
Employees: 32,000
Website: **tenneco.com**

Information about the Customer:

Tenneco is one of the world's largest designers, manufacturers, and marketers of clean air and ride performance products and systems for automotive and commercial vehicle original equipment markets and the aftermarket. Tenneco's principal brand names are Monroe®, Walker®, XNOx™, and Clevite®Elastomer.

Project Details

SAP PLM Implementation for the US Engineering Centers

- Implementation of the SAP PLM 7.01 functionality
- Rollout of the existing solution to the rest of Tenneco engineering locations in the United States
- Deployment of EasyDMS for office workers
- CAD integration
- Customer support and development

Rollout of the Corporate Template to the Russian Plants

- Parts master data
- Procure-to-pay
- Stock management
- Inventory
- Inbound/Outbound deliveries
- Transportation
- Order-to-cash
- Financial accounting
- Russian accounting
- Local tax accounting

Products and Services:

- SAP ERP ECC 6.0, SAP PLM 7.01, SAP EasyDMS

Maxima

Headquarters: Lithuania
Industry: Retail
Products and services: retail chain
Employees: 15,000
Website: **maxima.lt**

Information about the Customer:

Maxima Grupė UAB is a Lithuanian group of retail chain companies operating in Lithuania, Latvia, Estonia, Poland and Bulgaria. It is the largest Lithuanian capital company and the largest employer in the Baltic states. As of 2020 Maxima has more than 1200 stores in Lithuania, Latvia, Estonia, Poland, and Bulgaria.

Project Details

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Project Scope

- The SAP RD solution is an SAP S/4HANA addon used for the product, formula, recipe, and label development to produce baked goods and cakes.

- SAP S/4HANA migration

Features

- Setup recipe types to manage Recipe creation at Corporate level and Plan level.

- Label Management setup to generate Nutritional Facts Panel and generate PDF and XML outputs.

- Setup SAP Specifications Database and custom-specific property trees.

- Integration between SAP PLM RD and client's custom Manufacturing system.

- Migration of Cash Management: Liquidity Planner functionality from the SAP ECC system to SAP S/4HANA.

Products and Services

- SAP Recipe Development
- Liquidity reporting via SAP Fiori

EBOS Group company

Location: Australia&NZ
Industry: Retail
Products: Wholesale Distribution
Employees: 3,700
Website: **ebosgroup.com**

Information about the Customer:

EBOS Group is the largest and most diversified Australasian marketer, wholesaler, and distributor of healthcare, medical, and pharmaceutical products. It is also a leading marketer and distributor of recognized consumer products and animal care brands.

Project Details

Project Scope

- System customizing for company-specific pricing and processes (Backorder Processing, Advanced Returns Management, Article Substitution, etc.).

- Master Data setup, adjustment, and mapping to meet customer requirements.

- Data generation for Analytic Reports.

- Fiori Launchpad configuration and theme design.

- Preparation of project documentation.

Products and Services

SAP S/4HANA:

- Sales and Distribution.

- Materials Management.

- Financial Accounting).

Metinvest International S.A. (MISA)

Headquarters: Geneva, Switzerland
Industry: Metal & Mining
Products and Services: raw materials and semi-finished products, etc.
Employees: 91 000+
Website: **metinvestholding.com**

Information about the Customer:

Metinvest is an international, vertically integrated mining and metals company. The Group comprises mining and metallurgical assets in Ukraine, Europe and the US, complemented by a global sales network.

Project Details

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Scope of the Project:

Implementation of SAP ERP for sales offices of a large holding, integration with SAP C4C & CPQ systems, cargo tracking system:

- End-to-end procurement processes
- Sales processes
- External logistics
- Financial Accounting
- Treasury Department
- Budgeting
- Transportation Management
- Master data
- HR processes

Products and Services

- SAP Enterprise Resource Planning (SAP ERP)
- SAP Cloud for Customer (C4C) & Configure Price Quote (CPQ)
- Solution Manager

Lloyds Banking Group

Location: UK
Industry: Financial Services
Focus Area: Finance
Sub-Area: SAP Banking Solutions
Employees: 65,000
Website: lloydsbankinggroup.com

Information about the Customer:

Lloyds Banking Group is a major British financial institution with millions of UK customers with a presence in nearly every community. The business is focused on retail and commercial financial services.

Project Details _ ⬜ ✕

Services

- Development
- Deployment

Project Scope

LeverX is a part of multinational team which is working on the deployment and development for the banking group to support the following functionality:

- Create complex hierarchies of bank accounts with ability to aggregate balances for any node of the hierarchy and to distribute payments within a hierarchy

- Enabling customers to maintain the payment routing rules based on payment type, amount, currency, etc.

- Enabling to submit & receive the payments for the accounts from hierarchy using widespread payment schemes: SWIFT, BACS, Faster Payments, Chaps

- Support integration between SAP and industry standards: BACS, CHAPS, SWIFT, SEPA, FasterPayment

Tools and Technologies

- SAP Payment Engine
- SAP Deposit Management
- Enterprise services
- ABAP OO, Enterprise Services, BAdIs, BTEs

tesa SE

Location: Germany + affiliates
Industry: Chemicals
Focus Area: Procurement
Sub-Area: SAP Ariba
Employees: 5,000
Website: **tesa.com**

Information about the Customer:

tesa is one of the world's leading manufacturers

of technical adhesive tapes and self-adhesive system solutions (more than 7,000 products) for industrial and professional customers as well as end consumers.

Project Details

Services

- Consulting
- Customer Implementation

Project Scope

- Ongoing deployment project, including SAP Ariba Sourcing solution with suite-integrated, already deployed SAP Ariba Buying and Invoicing

- Work with Customer key users to define global process and local requirements for the affiliates in 4 countries

- Configure the solution according to the Customer requirements

- Integration with SAP ECC systems for master data via ASAPIO tool (via suite-integrated SAP Ariba Buying and Invoicing solution)

- Troubleshooting, testing, key users' education, continuous support

Tools and Technologies

- SAP Ariba Sourcing
- SAP ERP Central Component (ECC)
- SAP Process Integration (PI)

Deutsche Bahn

Location: Germany
Industry: Transportation and Logistics
Focus Area: EH&S (Health & Safety)
Sub-Area: SAP Management
Number of employees: 296,000
Website: **bahn.de**

Information about the Customer:

Deutsche Bahn is an international provider of mobility and logistics services and active in over 130 countries. It carries about two billion passengers annually.

Project Details   _ ⬓ ✕

Services

- Development

Project Scope

- Implementation of interface for consuming data from external source and updating related SAP data model

- Implementation of labeling for Chemicals. Adaptation of Standard Fiori Applications in Workplace Safety Area (Managing Workplace Sampling)

Tools and Technologies

- SAP S/4HANA
- SAP EHS Management

Mercedes-Benz AG

Location: Germany
Industry: Automotive
Focus Area: Finance
Sub-Area: SAP FI
Number of employees: 173,000
Website: **mercedes-benz.com**

Information about the Customer:

Mercedes-Benz is both a German automotive marque and, from late 2019 onwards, a subsidiary of Daimler AG. Mercedes-Benz is known for producing luxury vehicles and commercial vehicles.

Project Details

Services

- Development
- Support

Project Scope

Development of an add-on called New Accounting and Controlling System, covering such areas of accounting as procurement processing, project accounting, and other accounting tasks

Tools and Technologies

- SAP ECC – Invoice Verification (MM-INV)
- ABAP OO, WebDynpro, BAdI, BAPI

BSH Hausgeräte GmbH

Location: Germany
Industry: Consumer Goods
Focus Area: Supply Chain
Sub-Area: SAP EWM
Number of employees: 58,000
Website: **www.bsh-group.com**

Information about the Customer:

BSH Hausgeräte GmbH is the largest manufacturer of home appliances in Europe and one of the leading companies in the sector worldwide.

Project Details

Services

- Development

Project Scope

- SAP EWM solution implementation

- Enhancement of the integration interface with ECC for Goods Receipt area, Goods Issue area, Goods movements and Quality management

- Development of RF transactions.

Tools and Technologies

- SAP EWM

- SAP ECC

Rimi Baltic Group

Headquarters: Riga, Latvia
Industry: Retail
Employees: 12,000
Website: **rimibaltic.com**

Information about the Customer:

Rimi Baltic is one of the largest retailers in the Baltic States. It operates four chains that are favorite among customers – Rimi Hyper, Rimi Super, Rimi Mini and Rimi Express. Since 2020 Rimi also has an e-store in all three Baltic Countries. The company employs over 12,000 people across the Baltics.

Project Details

Project scope:

- Contributing to the user support process: solution generation, planning, and executing tasks;

- SF Performance and Goals customization and adaptation based on the key users' needs;

- Consulting the client's team on the SF Performance and Goals product;

- Reviewing the new SF Performance and Goals functionality after its release;

- SF Performance and Goals refinement: new functionality activation and the client's team training;

- Enabling inactive SF Performance and Goals features.

SAP Products and Services:

- SF Performance and Goals (SF PMGM) support

Our Clients About us

We are proud to have earned a reputation
of a reliable software development provider,
which is supported by feedback received from our clients.

SEE ALL REVIEWS

Our Clients About us

I would like to recognize the outstanding contribution and support that the Emerline team provided on the SynFini™ MVP 1.0 project. You have been responsive to our requirements and delivered high-quality work. You are overall a tremendous addition to our team here at SRI. We truly appreciate the opportunity to work with you and look forward to continuing this effort next year.

WILLIAM JEFFREY
CEO, Stanford Research Institute International

The SAP solution supported by the LeverX Group team helped us achieve the utmost process automation and optimized financial and logistics processes. The project was delivered on time. We hope that our cooperation will gain the status of a time-tested partnership. We recommend LeverX Group as a reliable ERP implementation and support partner.

RETAL
SAP Project Manager at Retal Group

We are very pleased and content with our relationship with Emerline. We rely on their team for full-stack development of our platform. We respect the high technical caliber and dedication of the team assigned to our project. Emerline provided us with the scaling we needed to grow our development capabilities from early-stage POC to now a globally deployed platform in the HR Teach space.

ALEX SHUBAT
CEO, Espresa

LEVERX GROUP

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INNOVATE TODAY
TO LEAD TOMORROW

Let's get in touch

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